

Intermediate Legal Professionals Training Series (Civil Module)

Live, Online 8-Week Course (Via Zoom)

August 5 - September 23, 2026
(Wednesdays, 6-8 PM)

\$425 LPI Members | \$525 Non-Members
(Includes membership in LPI/local association, subject to approval)

Textbook: Law Office Procedures Manual*
(Included with Registration)

DEADLINE TO REGISTER: JULY 28, 2026



www.legalprofessionalsinc.org

Enhance Your Skills!

REGISTER NOW!



Upon completion of the course, students will receive a credential badge from LPI.

Each individual must register separately.

*Students who register after July 28 are not guaranteed to receive the textbook in time for the first class.

TOPICS COVERED

Week 1: The Litigation Mindset and Case Lifecycle

How civil cases move; Who controls what; Responsibility flow; Anticipation vs. reaction; Seeing the whole chessboard.

Week 2: Pleadings & Early Strategic Responses

Week 3: Calendaring & Workflow Control

What happens if service is late? What should already be happening before this deadline? What deadlines cascade from this filing? What happens if opposition is filed late? What breaks if this date moves?

Complaint strategy; Answers; Demurrers; Motions to Strike; Motions to Quash; Removal to federal court; Jurisdiction challenges; Early settlement positioning.

Week 4: Discovery, Depositions & Subpoenas

When mediation/arbitration occurs; Why cases settle; Leverage creation; Litigation economics; How 998s shift risk; How costs/fees pressure litigation.

Week 5: ADR, Settlement Strategy & 998 Offers

Where motions fit into the larger litigation picture; Seeing motion practice as purposeful instead of procedural; Regular motions; MSJs.

Week 6: Motion Practice & Written Advocacy

Week 7: Trial Preparation & Trial Technology

Readiness; Coordination; Storytelling; Evidence flow; Witness prep; Exhibit management; Courtroom tech;

Week 8: Litigation Labs / Capstone Week

Case timeline workshop; Spot-the-problem exercises; What happens next?; Workflow mapping; Team communication scenarios; Deadline chain exercises; Litigation sequencing; Motion/deposition/trial coordination.

WHY CHOOSE THIS COURSE?

This course is designed not just to teach litigation procedures, but to help legal professionals develop the judgment, anticipation, and strategic awareness needed to contribute meaningfully throughout the lifecycle of a case.

Let's Build Your Success Together!

Lynne Prescott, CCLS, is LPI's Legal Education Instructor, with over 40 years' experience as a legal professional. She teaches at both the intermediate and advanced levels and conducts legal training for LPI in specialty practice areas. She is employed with the San Diego-based law office of Wilson Turner Kosmo.

